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eSoft and Gateway Announce Equity Agreement Resolution; Agreement Includes Expanded Marketing and Distribution Pact.

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America West and Flight Attendants' Union Notified That Negotiations Will Continue.

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- 'Virtual Courtroom' Allows Disputing Parties to Settle Faster, Dramatically

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NEGOTIATION.

Key Words bargaining, mental models, ethics, culture, communications media, multiparty negotiation

From Annual Review of Psychology, January 01 2000 by Max H. Bazerman, Jared R. Curhan, Don A. Moore, Kathleen L. Valley

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Margaret A. Shaffer [a],[\*],[l]

From Journal of Management, January 01 2001 by Margaret A. Shaffer, David A. Harrison, K. Matthew Gilley, Dora M. Luk

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Intasys And Primal Systems Sign Agreement To Integrate Business Solutions.

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Siemens Information Systems Ltd. Signs Distribution Agreement with VocalTec for VoIP Solutions.

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